



iB Management Solutions

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Business

iB Management Solutions opens first on-line shop to support key management systems




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Management

Solutions, the premier provider of electronic key management systems for automotive dealerships, has established an on-line shop to support its expanding network of vehicle dealers.

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Visitors to the on-line shop can purchase items to support their eTag key management system and can even configure new key management

systems.

The new on-line shop is available at www.etagsolutions.com/products.html and offers a complete range of products to support eTag key management systems. Items range from consumables such as additional smart i-Fobs, access cards, key rings and tags through to

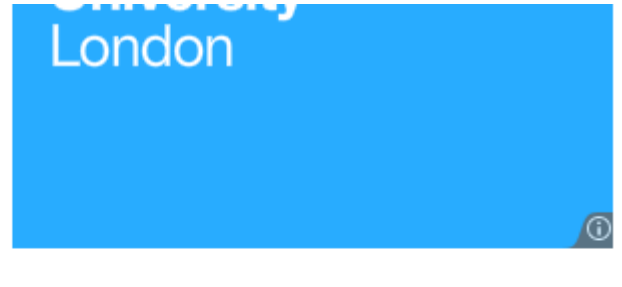
system enhancements such as biometric fingerprint readers. Users can also configure new key management systems for their dealerships and receive quotations on new key cabinets and lockers.

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Offering an on-line shop makes it simple for iB Management Solutions customers to order everyday consumables, with options such as priority next day delivery. As a result of the Administration



efficiencies achieved through the on-line shop, have also enabled iB to pass cost savings back to on-line customers in the form of discounts.

Paul Smith, managing director, iB Management Solutions, commented:

"Many of our customers and prospects are very familiar with using on-line shops to purchase a wide range of items to support their businesses. Our customers who have purchased e-Tag key management systems for their dealerships are always looking for ways to improve the efficiency of their business – that is why they chose an electronic key management system in the first place.

"By offering an on-line shop for our entire range of products, customers and prospects can look and compare our products whenever they want to. Ordering on-line is simple and as we are saving on administration we can offer discounts to our on-line customers."